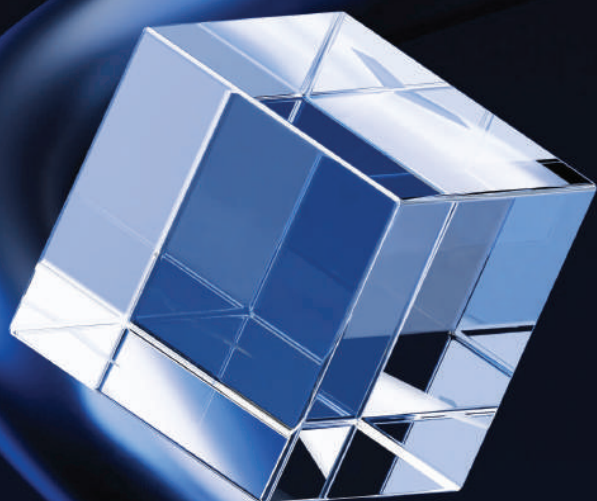




MINISTRY OF TRADE
AND INTEGRATION
OF THE REPUBLIC OF KAZAKHSTAN



KAZAKHEXPORT



KAZAKHEXPORT SUPPORT MECHANISMS

CONTENT



kazakhexport.kz

  **KazakhExport**

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ABOUT KAZAKHEXPORT

- ◆ The National Development Institute of the Republic of Kazakhstan, the only specialised insurance company, performs the functions of an export and credit agency
- ◆ Promotion of local producers of non-commodities and suppliers of works/services by providing insurance and financial support measures at all stages of the export cycle
- ◆ International representations to the Russian Federation, Kyrgyzstan, Tajikistan, Uzbekistan and China



BAITEREK

The company with 100% participation of the "National Management Holding "Baiterek" JSC



Subordinate to the Ministry of Trade and Integration of the Republic of Kazakhstan

pragueclub

Berne Union

Official member of the Berne Union/ Prague Club since 2004



The net worth is
**KZT113 billion/
240,4 million USD**



AMAN UNION

A full member of the Association of Major Export Credit Agencies of Islamic Countries and the Arab World since 2014

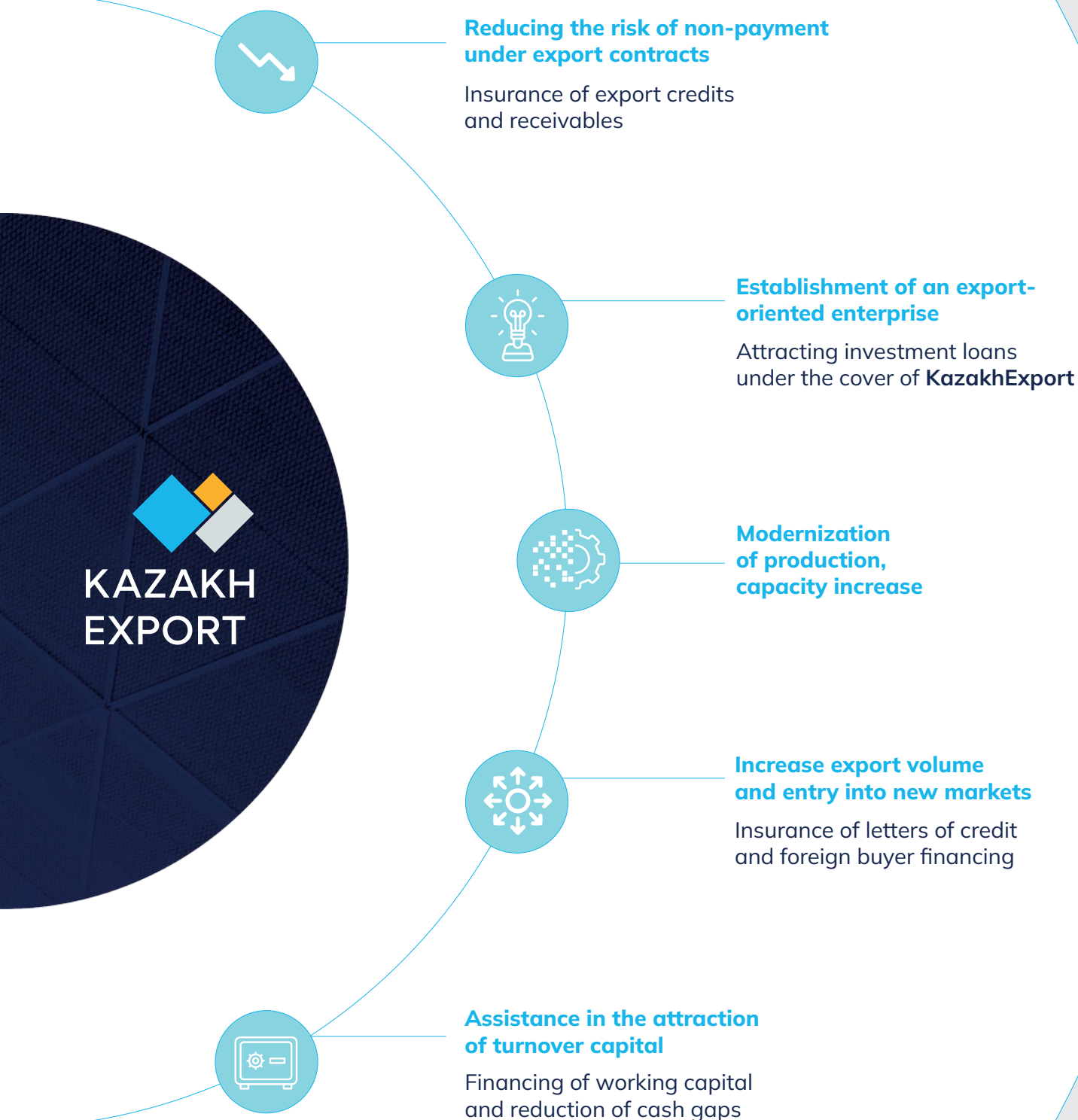


The state guarantee of insurance liabilities is
**KZT412,2 billion/
877 million USD**

Moody's

Financial strength rating "Baa2",
outlook "stable" (Kazakhstan sovereign rating level)

SUPPORT AT ALL STAGES OF THE EXPORT CYCLE



OPPORTUNITIES AND BENEFITS OF COOPERATION

- 1 Strategy of safe access to new markets
- 2 Export on deferred payment terms
- 3 Bank financing if there is a shortage of collateral for working capital and investments
- 4 Financing a foreign buyer to purchase Kazakhstan goods/works/services
- 5 Protecting Kazakh investments abroad against political risks
- 6 Improving exporter and importer credit conditions
- 7 Assuming the risk of non-payment by a foreign buyer
- 8 Free verification of the reliability of a foreign buyer

COVERED INSURANCE RISKS

Political risks

- ◆ Restriction or ban on a currency conversion, transfer of payments
- ◆ Riots, civil unrest, war
- ◆ Cancellation or default of a contract by a foreign government authority
- ◆ Restriction or prohibition to deliver goods by a foreign country
- ◆ Insurance payment of up to 100% of the export credit amount

Commercial risks

- ◆ The buyer's failure to meet the contractual obligations
- ◆ The bankruptcy of the buyer, liquidation without legal successors
- ◆ The bankruptcy of a foreign bank
- ◆ Insurance payment up to 100% of export credit amount

01

EXPORT CREDIT INSURANCE

This tool protects the exporter against the risk of non-fulfilment of financial obligations by foreign contractors when selling goods, works/services for export with a deferred payment term



Insurance procedure

1. The exporter and importer conclude an export contract with a deferred payment option
2. The exporter submits insurance application to **KazakhExport**
3. **KazakhExport** examines the application and concludes an insurance contract with the exporter
4. The exporter delivers the goods and pays the insurance premium
5. If the importer fails to pay for the goods received, **KazakhExport** compensates the exporter's loss

Implemented projects:

KSP STEEL LLP

Products:
Seamless steel pipes

Export destination:
Russia

IT&M LLP

Product:
Heat insulation

Export destination:
Kyrgyzstan, Russia, Uzbekistan

PROMBAZA-7 JSC

Product:
Sunflower oil

Export destination:
Germany, China, Poland, Russia, Tajikistan, Uzbekistan

TRADING HOUSE MALU LLP

Products:
Tea, coffee

Export destination:
Kyrgyzstan

SWEET IDEAS-KZ LLP

Products:
Confectionery products

Export destination:
Kyrgyzstan



02

SHORT-TERM RECEIVABLES INSURANCE

This tool is designed to protect exporters and financial institutions providing them with financing against the risk of non-payment by foreign buyers. Using this instrument, the exporter can insure the entire portfolio of export contracts with deferred payment



Insurance procedure

1. The exporter concludes a deferred payment export contract with the importer.
2. The exporter submits an application for insurance to **KazakhExport**
3. **KazakhExport** examines the application and concludes an insurance contract with the exporter
4. The exporter pays the minimum insurance premium and delivers the goods, works and services under the export contract
5. The exporter submits to **KazakhExport** a declaration with information on the actual trade turnover
6. In the event of a difference between the previously paid minimum insurance premium and the premium calculated on the declaration, the exporter pays the additional insurance premium
7. If the importer fails to pay for the goods received, **KazakhExport** compensates the exporter for the loss

Implemented projects:

BACCHUS JSC

Products:
Alcoholic drinks

Export destination:
Korea, Europe

LOTTE RAKHAT JSC

Products:
Confectionery products

Export destination:
Mongolia, Russia,
Tajikistan, Uzbekistan

SHYMKENTMAY JSC

Products:
Oil and Fat Products

Export destination:
Afghanistan, Kyrgyzstan,
Russia, Tajikistan,
Uzbekistan

ALUMINIUM OF KAZAKHSTAN LLP

Products:
Aluminium profiles

Export destination:
Italy, Kyrgyzstan, Lithuania,
Poland, Russia, Uzbekistan,
Ukraine

LUKOIL LUBRICANTS CENTRAL ASIA LLP

Products:
Petroleum products

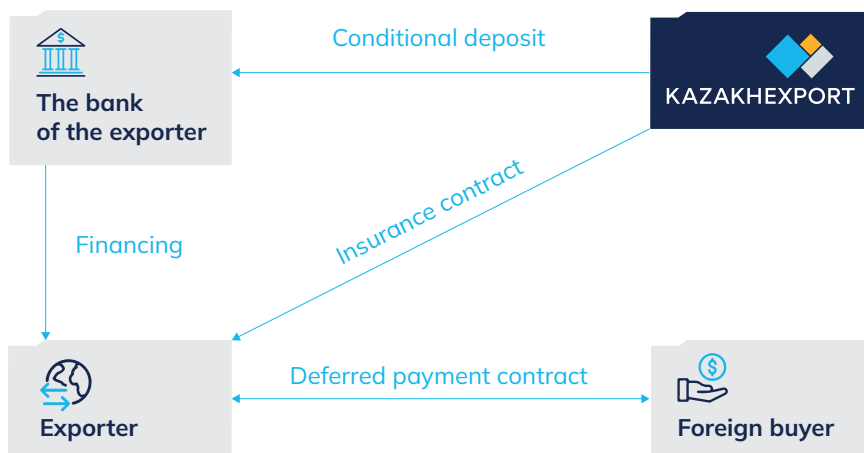
Export destination:
Kyrgyzstan, Tajikistan,
Turkmenistan, Uzbekistan



03

PRE-EXPORT FINANCING

The exporter is provided with financing at a reduced rate of interest for the replenishment of working capital to produce exported goods, works/services



Insurance procedure

1. The exporter and importer enter into a contract under the terms of deferred payment
2. The exporter and **KazakhExport** conclude an insurance contract
3. The exporter applies to a bank for financing
4. **KazakhExport** places a conditional bank deposit
5. The bank provides a loan to the exporter to replenish working capital
6. The exporter prepares a batch of goods or works/services and makes a shipment to the buyer
7. The exporter pays the insurance premium
8. After the contract is fulfilled, the exporter repays the loan
9. If the importer fails to fulfil its obligations, **KazakhExport** compensates the exporter for losses

Implemented projects:

**ADICOM 2000 LLP
(SERGEK GROUP)**

Export:
Sergek - intelligent public and road safety system

Export destination:
Uzbekistan

ALMATY PRODUCT LLP

Products:
Confectionery products

Export destination:
Germany, Kyrgyzstan,
Mongolia, Russia,
Tajikistan, Uzbekistan



04

ADVANCE
PAYMENT
INSURANCE

This tool provides protection to a foreign company (Importer) purchasing Kazakhstani goods/services from a Kazakhstan company on advance payment terms



Insurance procedure

1. The exporter and importer enter into a contract under the terms of advance payment
2. **KazakhExport** and the exporter sign an insurance agreement of the exporter's legal liability on the return of advance payment
3. The importer makes an advance payment for goods or services to the exporter
4. In case of default on contractual liabilities and failure to return the advance payment, **KazakhExport** compensates the importer for losses

Implemented
projects:

KAZ-IR AGRO LLP

Product:
Safflower oil

Export destination:
Czech Republic, Germany,
the Netherlands, China

EFKO KAZAKHSTAN LLP

Products:
Fat and oil products

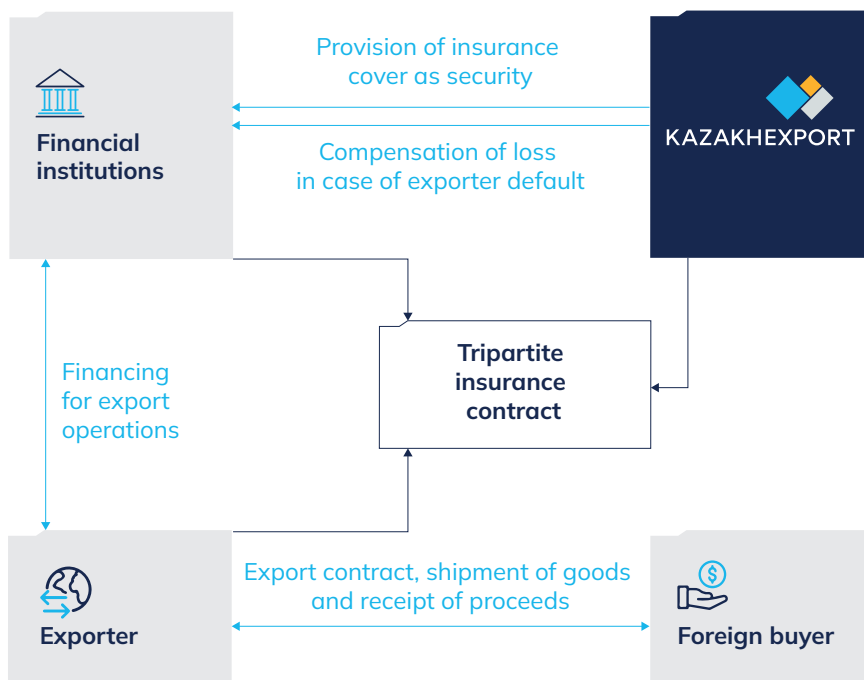
Export destination:
Russia, Uzbekistan, Tajikistan



05

LOAN INSURANCE

The tool provides a financial institution with protection against the risk of the exporter defaulting on its financial obligations under the loan agreement, and allows the exporter to obtain financing if the collateral is insufficient



Insurance procedure

1. **KazakhExport** provides the bank with insurance against the risk of default on the loan provided
2. The Bank grants a loan to the exporter, the purpose of the loan includes export development
3. In case of borrower default, **KazakhExport** compensates the bank for losses



Implemented projects:

BAYAN SULU JSC

Products:

Confectionery products

Export destination:

Armenia, Azerbaijan, Belarus, Georgia, China, Kyrgyzstan, Mongolia, Russia, Tajikistan, Turkey, Ukraine, Uzbekistan

HYUNDAI TRANS KAZAKHSTAN LLP

Products:

Cars

Export destination:

Belarus, Kyrgyzstan, Uzbekistan

KAINAR-AKB LLP

Products:

Batteries and accumulators

Export destination:

Afghanistan, Armenia, Azerbaijan, Belarus, Georgia, Kyrgyzstan, Russia, Tajikistan, Turkey, Turkmenistan, Ukraine, Uzbekistan

SHIN-LINE LLP

Product:

Ice cream

Export destination:

Azerbaijan, Mongolia, Russia, Tajikistan, Turkmenistan

MAKINSKY THERMAL INSULATION PLANT LLP

Products:

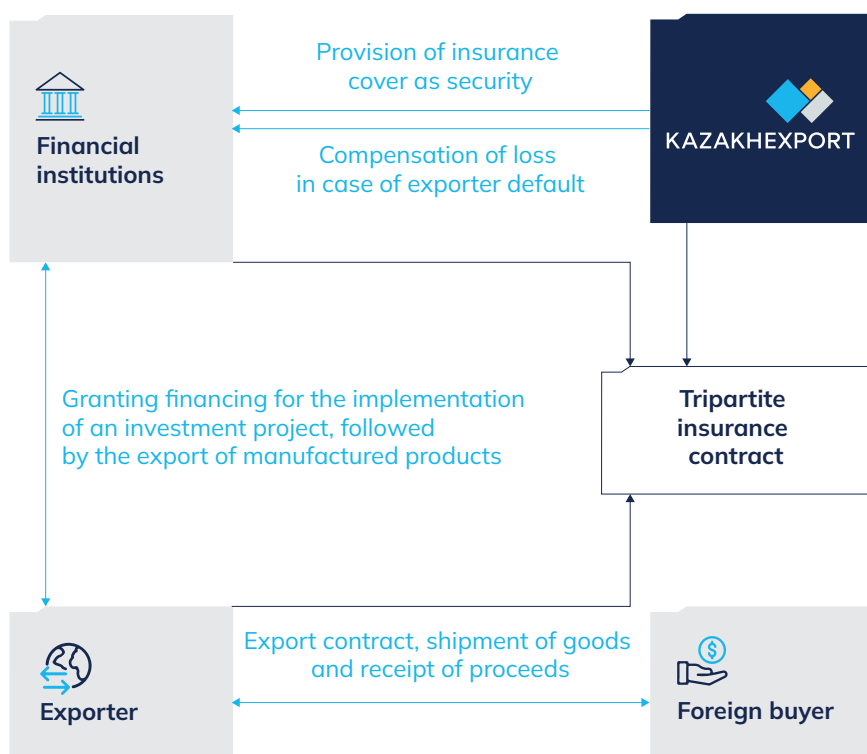
Thermal insulation materials

Export destination:

Mongolia, Russia, Uzbekistan, Tajikistan, Kyrgyzstan

06 PROJECT FINANCING INSURANCE

This tool allows a credit institution to have insurance coverage against the risk of non-payment by a Kazakhstan enterprise (exporter) for its obligations under the Loan agreement



Implemented projects:

PRIMA KUS LLP

Products:

Poultry meat, poultry by-products and sausages

Export destination:

Uzbekistan, Kyrgyzstan, Tajikistan, Mongolia, China

Insurance procedure

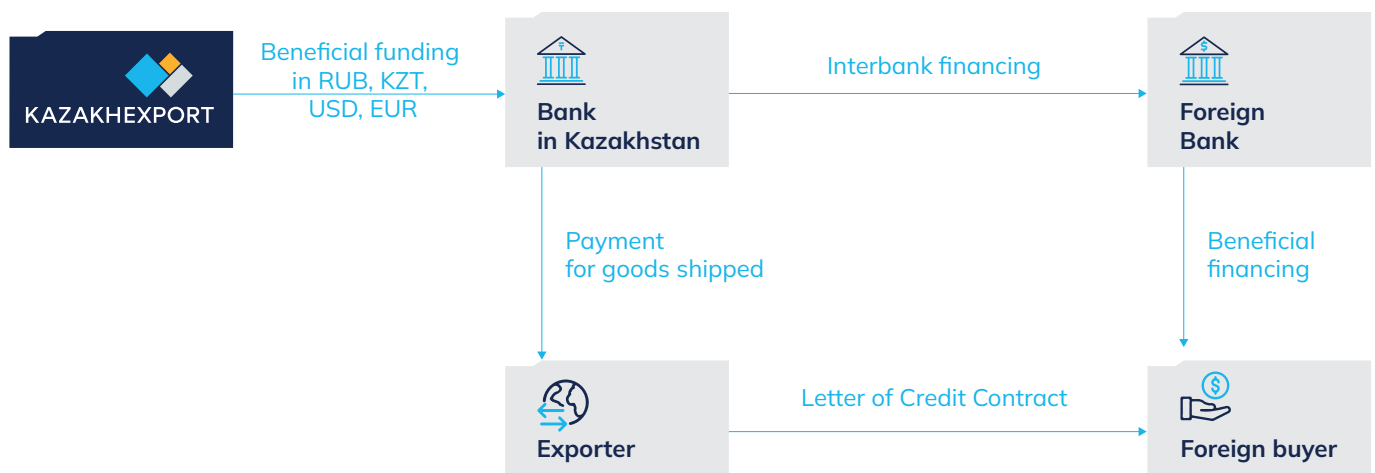
1. **KazakhExport** provides the bank insurance coverage against the risk of the exporter defaulting on the loan provided
2. The credit institution provides the exporter with a loan for an investment project (project financing), the purpose of which includes the development of exports
3. In case of default of the borrower (exporter), **KazakhExport** compensates the losses of the credit institution



07

EXPORT TRADE FINANCE AND LETTER OF CREDIT INSURANCE

These tools were introduced to stimulate demand for Kazakhstan products from foreign buyers. Financing is provided to foreign companies to buy Kazakhstan goods through Kazakhstan banks in the framework of the letter of credit payment method



Insurance procedure

1. The exporter and importer sign an export contract
2. The importer submits to its bank (the issuing bank) to issue a letter of credit in favour of the exporter's bank (the confirming bank)
3. The importer's bank (issuing bank) issues a letter of credit requesting the addition of a confirmation
4. The exporter's bank (confirming bank) and **KazakhExport** conclude an insurance contract
5. The exporter makes shipment of the goods and submits the shipping documents under the terms of the letter of credit to its bank (confirming bank)
6. When the term of financing is up to two years, **KazakhExport** places a bank deposit for the amount of the shipping documents in the exporter's bank, which in turn makes payment to the exporter. When the term of financing exceeds two years, the bank finances at its own expense
7. For an obligation defaulted by the importer's bank (issuing bank), **KazakhExport** makes an insurance payment in favour of the exporter's bank (confirming bank)



FINANCING A FOREIGN BUYER

We offer affordable funding in KZT, USD, EUR and RUB for the purchase of Kazakhstan goods and services.

Financing is provided by letters of credit issued by your bank.

Implemented projects:

EVRAZ CASPIAN STEEL LLP

Products: Rebars

Export destination:
Kyrgyzstan, Russia,
Tajikistan, Uzbekistan

KAG GROUP JSC

Product:
Vegetable oil

Export destination:
Tajikistan

BUSINESS-EXPO LLP

Products: Steel billets

Export destination:
Uzbekistan

ZHARKENT STARCH FACTORY LLP

Products:
Starch molasses

Export destination:
Uzbekistan

SARYARKAAVTOPROM LLP

Products: Cars

Export destination:
Belarus, Russia, Tajikistan,
Uzbekistan

Your benefits

- ◆ access to cheap money, thereby reducing financial costs
- ◆ obtaining a longer deferral period than the supplier can offer
- ◆ risk minimisation, since the payment is made against the shipping documents
- ◆ no exchange rate risk
- ◆ possibility of extending cooperation with the supplier

Supplier's benefits

- ◆ covering working capital deficit, obtaining payment within 3-5 banking days after submission to the bank of shipping documents complying with the terms of the letter of credit
- ◆ provision of deferred payment to the buyer through **KazakhExport's** long and cheap money
- ◆ increasing the shipment volume
- ◆ obtaining foreign currency proceeds (this reduces currency risks and risks against devaluation)

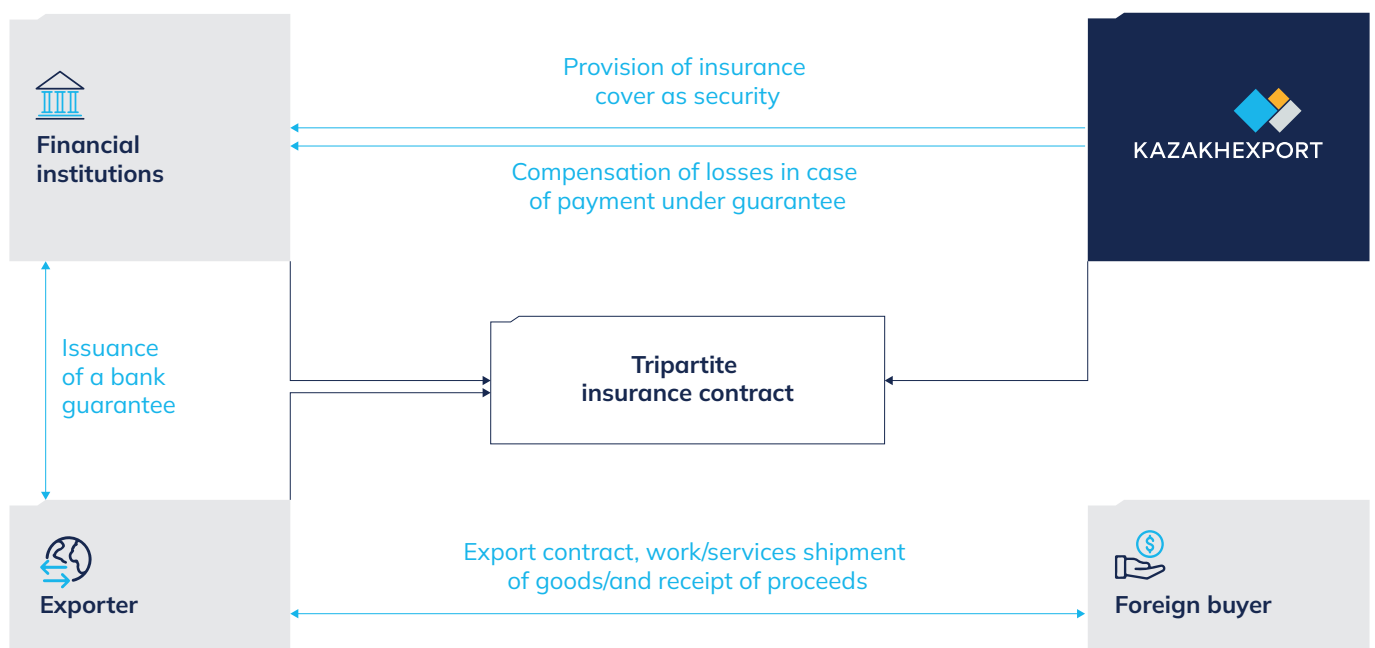


A Letter of Credit is a contractual commitment by the issuing bank to pay the seller/ exporter against shipping documents provided per terms of letter of credit.

08

INSURANCE OF THE EXPORTER'S LEGAL LIABILITY TO FINANCIAL ORGANIZATIONS

The tool allows a financial institution to get insurance coverage against the risk of a Kazakhstan enterprise (exporter) defaulting on its obligations under the guarantee



Insurance procedure

1. The exporter enters into an export contract with a foreign buyer
2. The exporter submits to a bank an application for a guarantee under **KazakhExport** insurance
3. The exporter applies to **KazakhExport** for insurance and, once the terms have been agreed upon, concludes an insurance contract and pays the insurance premium
4. The bank provides a guarantee for the obligations of the exporter
5. **KazakhExport** compensates the bank for losses in the event that the exporter fails to fulfil its obligations under the Guarantee

Implemented projects:

AGROMASHHOLDING KZ JSC

Product:
Agricultural machinery

Export destination:
Russia, Belarus

AAENGINEERING GROUP LLP

Export:
Design and construction services

Export destination:
Kyrgyzstan



09

INSURANCE OF EXPORTER'S LOSSES RELATED TO THE PERFORMANCE OF WORKS, PROVISION OF SERVICES

The tool provides a Kazakhstan enterprise (exporter) with protection under export contracts providing for the performance of works/services on deferred payment terms against the risk of non-payment by a foreign buyer and in case of unreasonable and unmotivated evasion/rejection of acceptance of performed works/services performed by the exporter



Insurance procedure

1. The exporter concludes an export contract with a foreign customer for the execution of works/provision of services
2. The exporter submits an insurance application to **KazakhExport**
3. **KazakhExport** reviews the application and concludes an insurance contract with the exporter
4. The exporter pays the insurance premium and executes works / renders services according to the export contract
5. If the foreign customer refuses to accept the work or services performed for unreasonable reasons and/or fails to pay for the work or services performed - **KazakhExport** compensates the exporter's losses

Implemented projects:

KAZGIPROTSVETMET LLP

Export:
Design and Construction Services

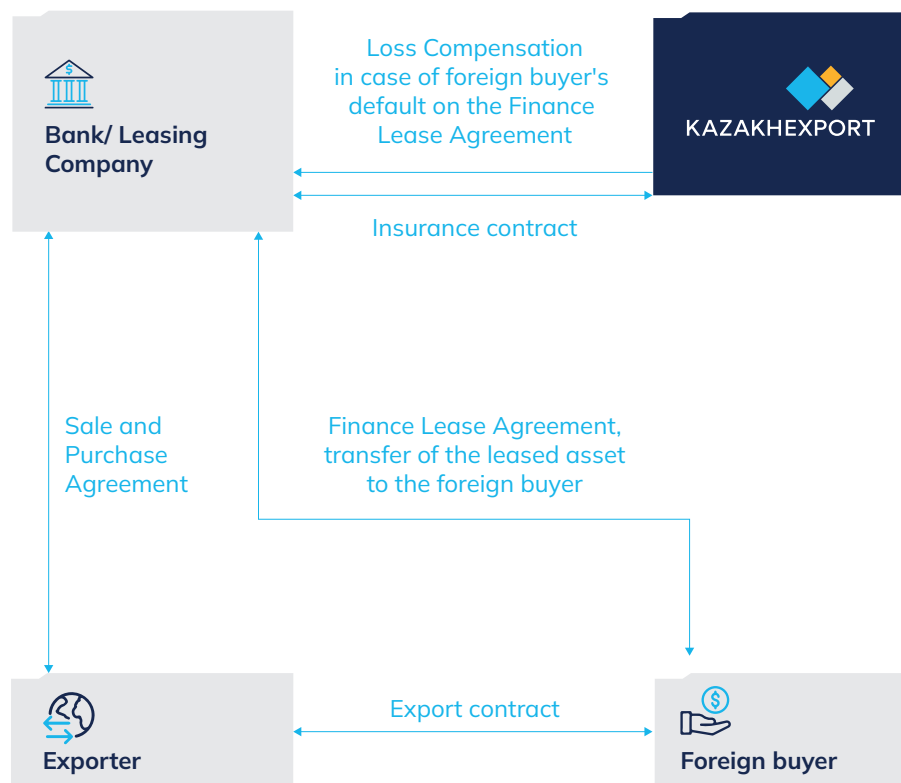
Export destination:
Italy, Kyrgyzstan, Russia, China, Germany, Australia, Poland



10

FINANCIAL
LEASING
INSURANCE

This tool opens up the possibility of obtaining access to leasing products for the purchase of equipment in the event of insufficient collateral and/or if the lessor is not prepared to assume the risk of the transaction in full

Implemented
projects:

AGRITECH LLP

Product:
Soy protein

Export destination:
Israel



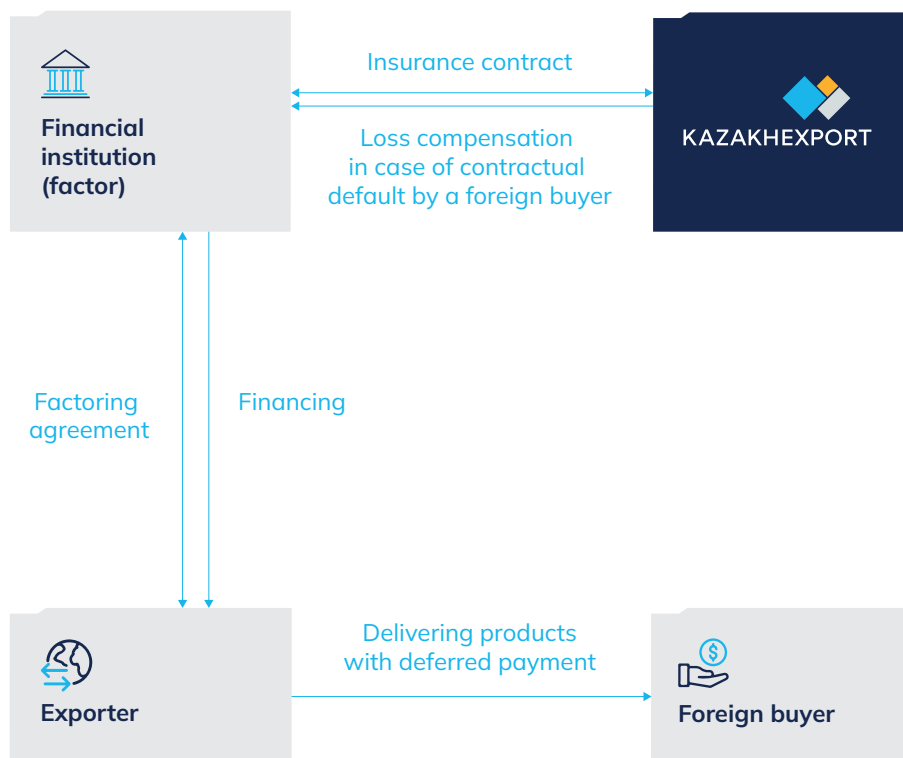
Insurance procedure

1. The exporter and a foreign buyer conclude an export contract
2. The foreign buyer files an application for leasing to a leasing company
3. **KazakhExport** concludes an insurance agreement with a leasing company
4. The leasing company and the foreign buyer conclude a financial leasing agreement
5. The foreign buyer pays the exporter for the goods using the borrowed money or the leasing company pays for the goods to the exporter
6. The exporter delivers the goods to the foreign buyer
7. In case of foreign buyer default on the leasing, **KazakhExport** compensates losses to the leasing company

11

INTERNATIONAL FACTORING INSURANCE

It is an insurance protection of a financial institution under factoring transactions against the risk of non-fulfilment by foreign counteragents of its contractual obligations



Implemented projects:

EGER LLP

Products:

Groats (green buckwheat)

Export destination:

Azerbaijan, Russia



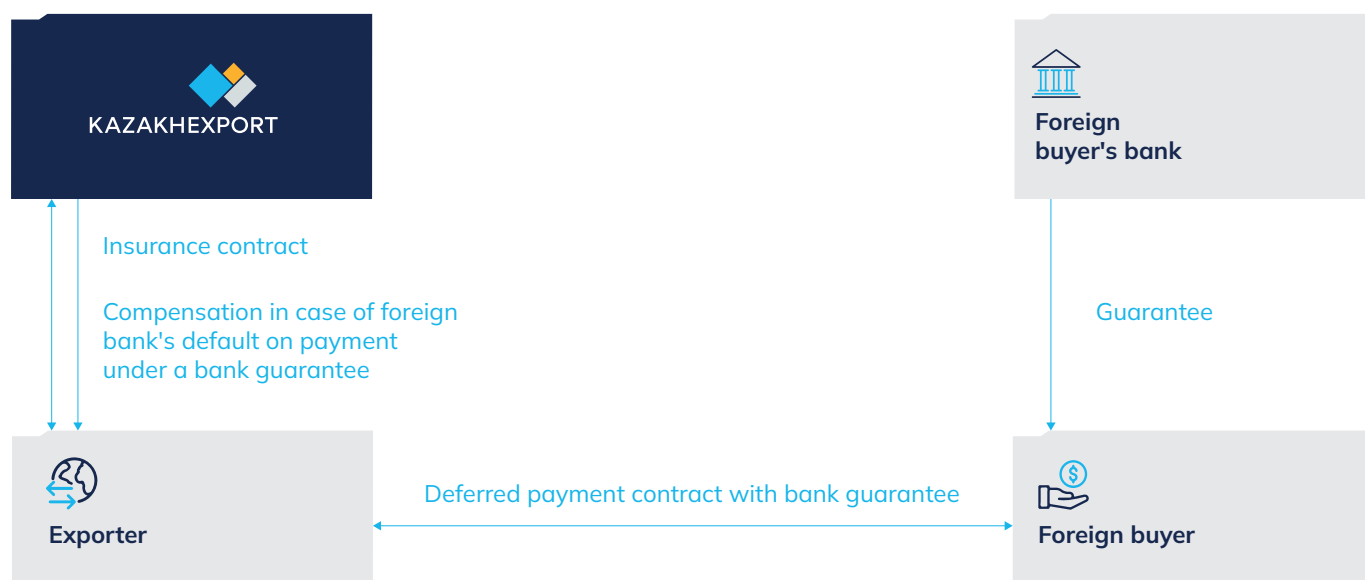
Insurance procedure

1. The exporter and the financial institution providing factoring services (hereinafter referred to as the "Factor") shall enter into a factoring agreement
2. **KazakhExport** and the Factor shall enter into a factoring insurance contract
3. The exporter shall deliver its products to the importer
4. After the Exporter has provided documents on the shipment of its products, the Factor shall pay the Exporter the cost of the delivered products
5. If the Importer fails to perform its obligations to the Factor, **KazakhExport** shall compensate the Factor for losses

12

INSURANCE OF BANK GUARANTEES ISSUED BY FOREIGN BANKS

This tool protects banks and exporters against the risk of default by a foreign bank on guarantees issued under export contracts



Insurance procedure

1. The exporter and the foreign buyer enter into a contract for the supply of goods/services
2. The foreign buyer applies to his bank to issue the guarantee
3. The foreign buyer's bank issues the guarantee in favour of the exporter
4. The exporter concludes with **KazakhExport** an insurance contract for the guarantee
5. If the foreign buyer breaches the terms of the export contract, the exporter issues a claim to the foreign buyer's bank
6. If the foreign buyer's bank fails to honour the payment terms, **KazakhExport** compensates the exporter's losses



13

INSURANCE OF A CREDIT INSTITUTION WHEN FINANCING A FOREIGN COUNTERPARTY

The tool allows a credit institution to have insurance coverage against the risk of non-payment by a foreign buyer for its obligations under a credit agreement



Insurance procedure

- KazakhExport** provides insurance coverage for a credit institution against the risk of default
- The credit institution provides the importer with a loan to fulfil obligations (purchase of goods/works/services) under an export contract with Kazakhstan enterprise (exporter)
- If the borrower (importer) fails to fulfil its obligations to repay the principal debt under the loan agreement, **KazakhExport** compensates the losses of the credit institution

Implemented projects:

LOCOMOTIV KURASTYRU ZAUITY JSC

Products:
Locomotives

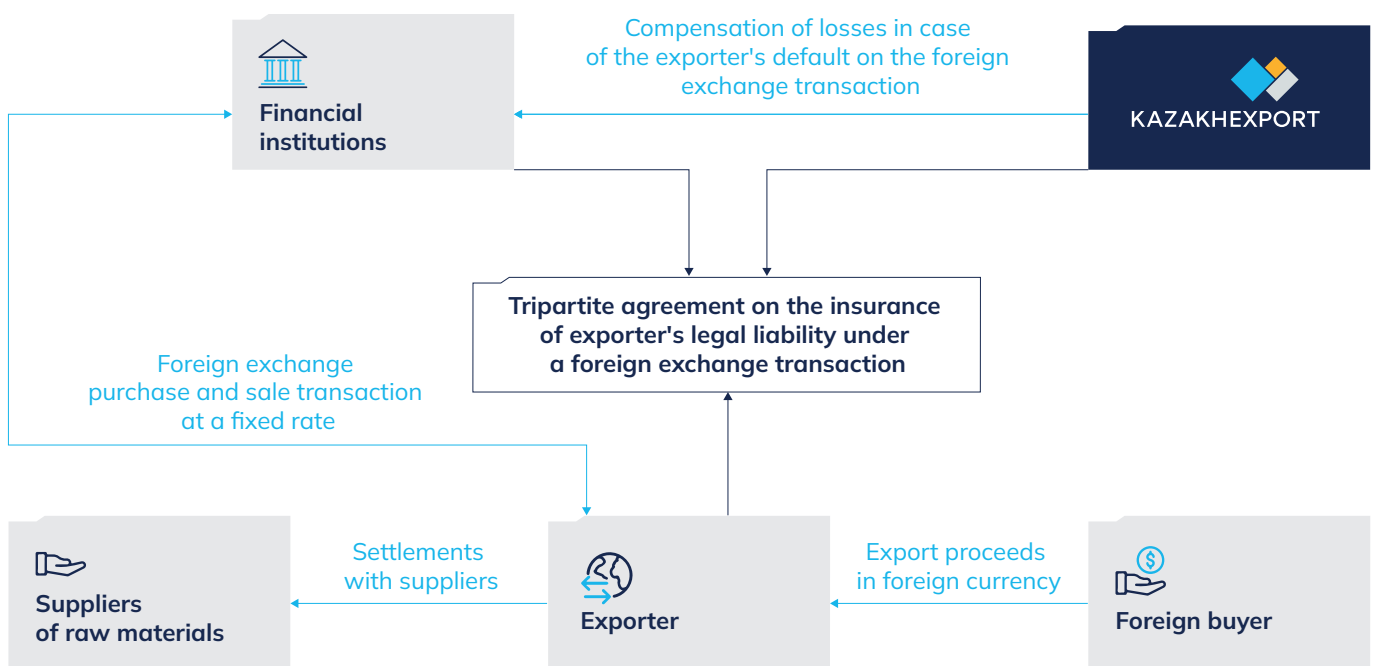
Export destination:
Kyrgyzstan, Tajikistan, Azerbaijan, Turkmenistan, Ukraine and Moldova



14

INSURANCE OF THE EXPORTER'S LEGAL LIABILITY ON FORWARD CURRENCY TRANSACTIONS

The tool provides insurance protection to banks against the risk of default by exporters of obligations under currency term contracts



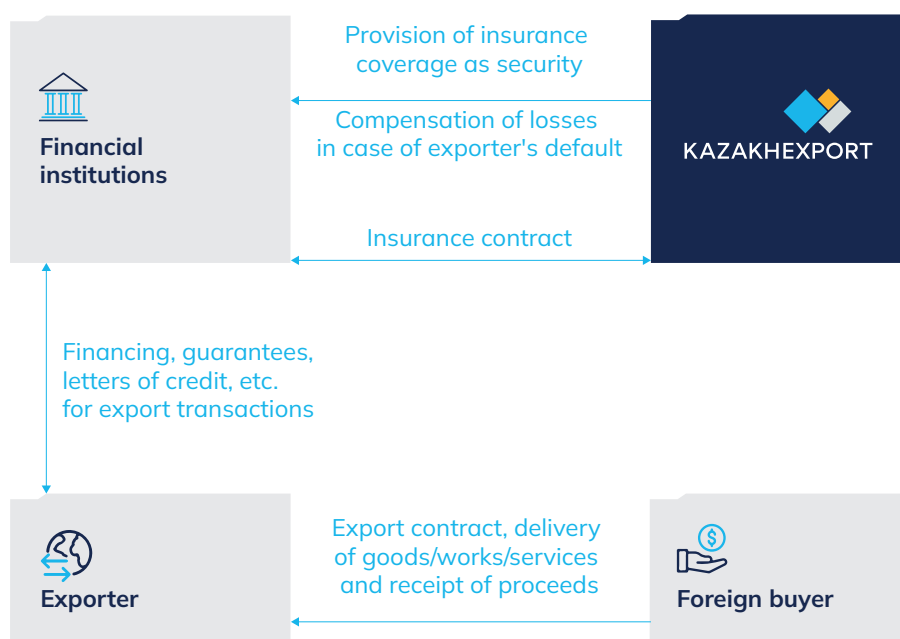
Insurance procedure

1. The exporter shall apply to the bank for the conclusion of a forward transaction for currency risk hedging
2. **KazakhExport**, the exporter and the bank shall enter into an exporter's civil liability insurance contract for forward currency transactions
3. The exporter shall deliver its products/-services to the importer
4. The importer shall pay the exporter for the supply
5. If the exporter fails to perform its obligations to the bank under the forward transaction, the exporter shall compensate the bank for losses

15

INSURANCE OF LOSSES OF FINANCIAL INSTITUTIONS

The tool allows a financial institution to have insurance coverage against the risk of non-payment by a Kazakhstan enterprise (exporter) for its obligations under a financial services agreement (opening a letter of credit, issuing a bank guarantee, urgent currency transaction, granting a credit (loan, financing))



Implemented projects:

AIIG KAZAKHSTAN LLP

Product:
Cotton fibre

Export destination:
Russia, Turkey, UAE,
Latvia, China

Insurance procedure

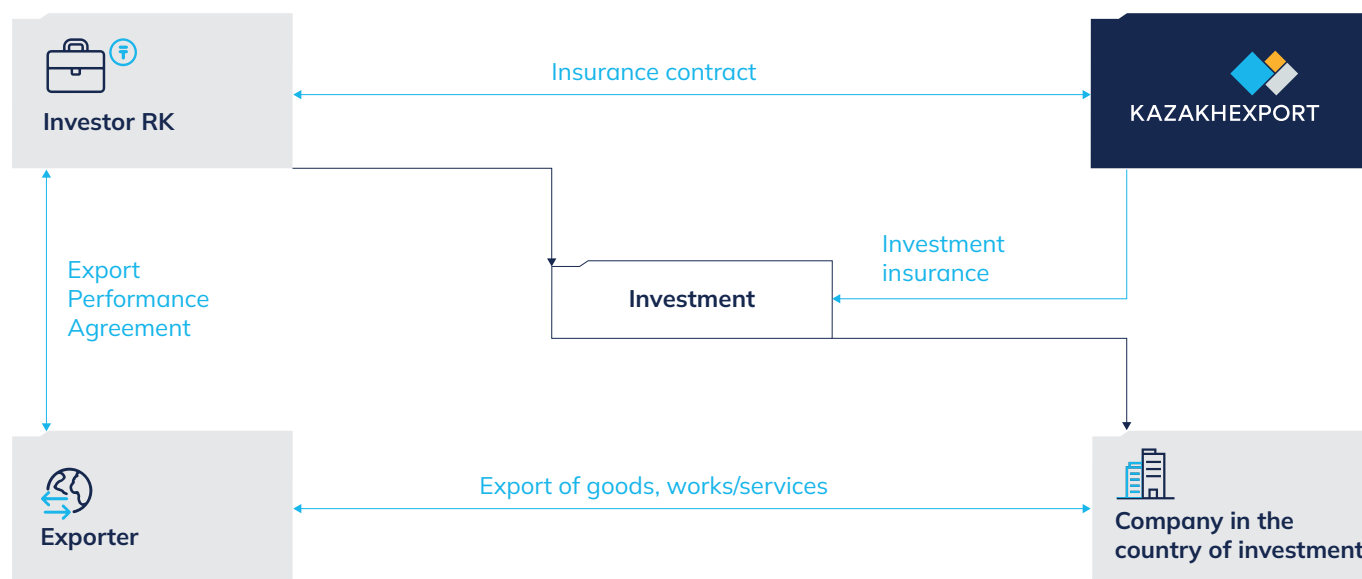
- KazakhExport** provides insurance coverage for Financial institution against the risk of default on the financial service provided
- The Financial institution provides the Exporter with a financial service (opening a letter of credit, issuing a Bank guarantee, urgent currency transaction, granting a credit (loan, financing)),
- In case of default of the borrower (exporter), **KazakhExport** compensates the losses of the Financial institution

the purpose of which includes the development of exports

16

INVESTMENT
INSURANCE

The tool allows an investor from Kazakhstan to receive insurance coverage against the risk of a foreign company's default on its obligations under an investment agreement



Insurance procedure

1. **KazakhExport** provides an investor with insurance coverage against the risk of a foreign company's default on its obligations under an investment agreement
2. The investor and foreign company sign an investment agreement
3. In case when a foreign company defaults on its obligations, **KazakhExport** compensates losses to Kazakhstan's investor

Implemented
projects:

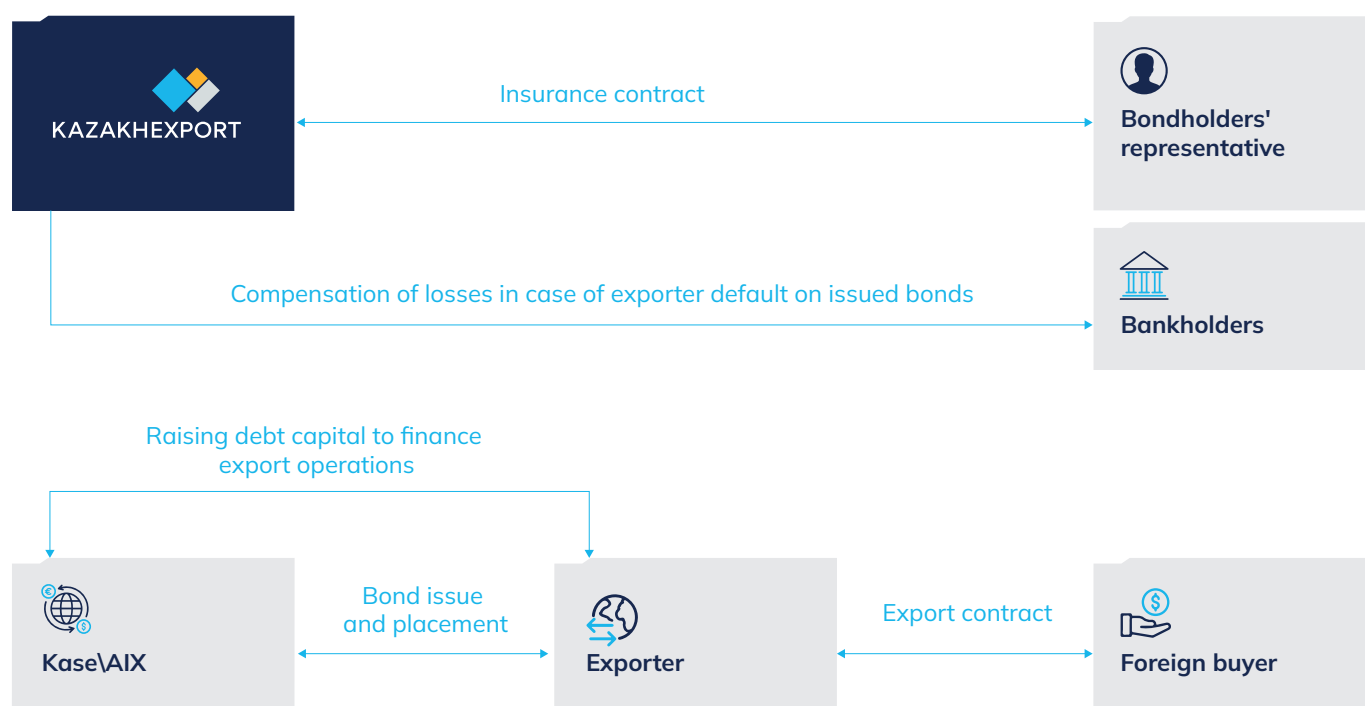
AK BIDAI –TERMINAL JSC

Export destination:
Iran, Azerbaijan

17

INSURANCE OF CIVIL LIABILITY OF THE EXPORTER ON BONDS

This tool allows for attracting financing for the development of export capacity and provides protection against the risk of default to bondholders issued by exporters



Insurance procedure

1. **KazakhExport** and the exporter shall enter into an exporter's civil liability insurance contract for bonds
2. The exporter shall issue bonds under the insurance coverage of **KazakhExport**
3. Due to the funds obtained from the placement of bonds, the exporter shall increase exports of its products
4. If the exporter fails to redeem the bonds issued by it in a timely manner **KazakhExport** shall make compensation at the par value of the bonds to the bondholders

OUR CUSTOMERS

ALMATY REGION

Aluminium of Kazakhstan LLP
 ALFISH GROUP LTD
 AsiaAgroFood JSC
 IT&M" LLP
 Tea centre LLP
 Kainar-AKB LLP
 Koger Ltd LLP
 Adal Sut LLP
 Ansar Foods LLP
 LUKOIL Lubricants Central Asia LLP
 Shin-Line LLP
 Dolce-Pharm LLP
 KAG Group LLP

ALMATY CITY

Hyundai Trans Kazakhstan LLP
 LOTTE Rakhat JSC
 Maslo-Del LLP
 Almaty product LLP
 OrganicAgroExport LLP
 Prima Kus LLP
 Kaz-Ir Agro LLP
 Bacchus JSC
 Bio Elite LLP
 Aksay Bread-Baking Plant LLP
 Tikkurila LLP
 BSF (Rainbow)
 Goldman & Yaung LLP
 Orion Systema LLP
 Alina Group LLP

ZHAMBYL REGION

Taraz Metallurgical Plant LLP
 Aksarai Export 2012 LLP
 S.P. Rola-Yan LLP
 Saule Confectionery Factory LLP

TURKESTAN REGION

Dala Fruit LLP
 Nuryum Group LLP
 Kentau Transformer Plant JSC

SHYMKENT CITY

Khlopkoprom-Cellulose LLP
 JSC Shymkentmay
 Bal Textile LLP
 AIIG Kazakhstan LLP
 SWEET ideas-KZ LLP
 AZALA Textile LLP
 KARLSKRONA LC AB LLP
 AGF GROUP LLP
 Kazakhbitum LLP
 Chimpharm JSC

ZHETYSU REGION

Zharkent Starch Factory LLP

KYZYLORDA REGION

Araltuz JSC

MANGYSTAU REGION

Everest Techno LLP
 KazAzot JSC

ATYRAU REGION

Polymer Production LLP

WEST KAZAKHSTAN REGION

Poima mai kombinaty LLP
Ural Transformer Plant LLP
KazArmaprom LLP
Ural Poultry Farm LLP
Beles Agro LLP
Bread and dairy plant No.1 LLP

AKTOBE REGION

MAXIMUS LLP
Novo-Aljan Melkombinat LLP

KOSTANAY REGION

SaryarkaAvtoProm LLP
Bayan Sulu JSC
Evraz Caspian Steel LLP
Mibeko LLP
Prombaza-7 LLP
Salamat LLP
Poultry-Agro LLP
Best Kostanay LLP
Kazogneupor 2015 LLP
AgromashHolding KZ JSC

NORTH KAZAKHSTAN REGION

SevEsilZerno LLP
Severny Potok-SK LLP
Yakorskaya Poultry Farm LLP
BioOperations LLP

AKMOLA REGION

Makinsky Thermal Insulation Plant
Asyl Arman LLP
Kokshetau Mineral Waters JSC

ASTANA CITY

Sergek Group
KazFeed LLP
Arco Group 2011 LLP
Eurasia Invest LTD
JFOOD KAZAKHSTAN LLP
Locomotiv Kurastyru Zauyty JSC
Eurocopter Kazakhstan Engineering LLP
STAHLBAU LLP

PAVLODAR REGION

EkibastuzFerroAlloys LLP
KSP Steel LLP
Prommashoplect LLP
Kazenergokabel JSC

EAST KAZAKHSTAN REGION

Altyn Shyghys LLP
Sey-Nar LLP
Kazgiprotsvetmet LLP
TEMPro LLP
IZOTERM LLP

ABAI REGION

KondiZ distribution LLP
Qazaq-Astyq Group LLP
Kazpoligraf LLP

KARAGANDY REGION

Ideal Construction KZ LLP
Kaz-metiz LLP
MALU Trading House LLP
Central Asia Cement JSC
Karvtorresursy LLP
KazArmatura Plant LLP

OUR PARTNERS



Member of the Prague Club of the Berne Union (Switzerland) - the leading global association for the export credit and investment insurance industry



Member of the Aman Union – the association of major export credit agencies in the Arab and Islamic world



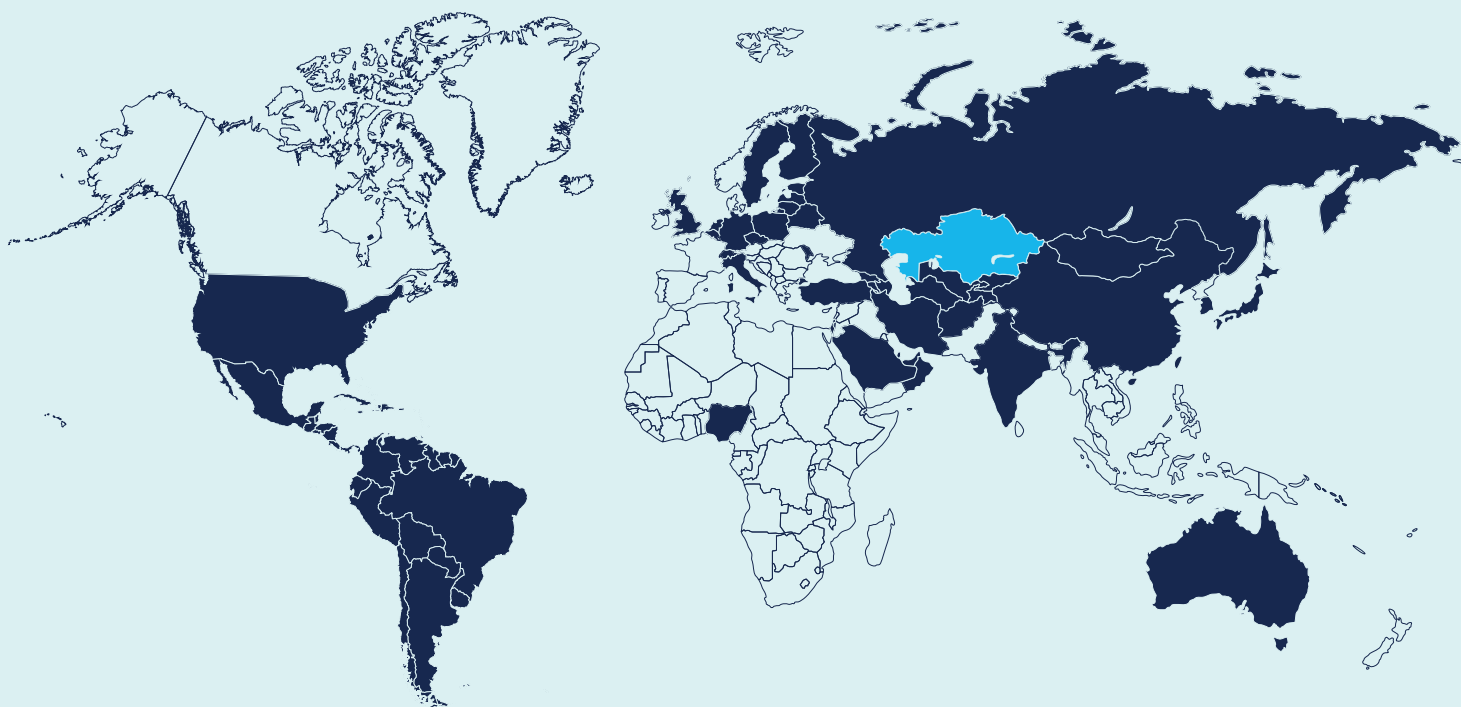
Member of the ICISA, international credit insurance association (the Netherlands)



Member of the Association of Financiers of Kazakhstan



GEOGRAPHY OF EXPORT CONTRACTS



Australia
Azerbaijan
Armenia
Afghanistan
Bahrain
Belarus
Belgium
United Kingdom
Germany
Georgia
Israel

India
Iran
Italy
Kyrgyzstan
China
Korea
Kyrgyzstan
Latvia
Latin America
Lithuania
Moldova

Mongolia
Nigeria
Netherlands
United Arab Emirates
Oman
Poland
Russia
Saudi Arabia
Singapore
USA
Tajikistan

Turkmenistan
Turkey
Uzbekistan
Ukraine
Finland
Czech Republic
Switzerland
Sweden
Estonia
Japan

SINCE 2016:



More than **KZT 845 billion/**
1,8 billion USD
in commitments



Supported **over 200**
Kazakhstan exporters and
over 1,700 foreign importers



Raised funds from second-tier banks:
KZT 506,2 billion/
1,1 billion USD



Paid out on insurance claims:
KZT 14,6 billion/
31,1 million USD

KAZAKHEXPORT ABROAD

The Russian Federation

Ekaterinburg

Kazan (The Republic of Tatarstan)

The Republic of Uzbekistan

Tashkent

The Republic of Tajikistan

Dushanbe

The People's Republic of China

Xi'an

The Republic of Kyrgyzstan

Bishkek

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